

**DIRECT TESTIMONY OF**

**JOSEPH M. LYNCH**

**ON BEHALF OF**

**SOUTH CAROLINA ELECTRIC & GAS COMPANY**

**DOCKET NO. 2008-302-E**

**Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS AND  
CURRENT POSITION.**

A. Joseph M. Lynch, 1426 Main Street, Columbia, South Carolina. My  
current position is Manager of Resource Planning, SCANA Services, Inc.

**Q. DESCRIBE YOUR EDUCATIONAL BACKGROUND AND  
PROFESSIONAL EXPERIENCE.**

A. I graduated from St. Francis College in Brooklyn, New York with a  
Bachelor of Science degree in mathematics. From the University of South  
Carolina I received a Master of Arts degree in mathematics, an MBA and a  
Ph.D. in management science and finance. I was employed by South  
Carolina Electric & Gas Company ("SCE&G" or the "Company") as a  
Senior Budget Analyst in 1977 to develop econometric models to forecast  
electric sales and revenue. In 1980, I was promoted to Supervisor of the  
Load Research Department. In 1985, I became Supervisor of Regulatory  
Research where I was responsible for load research and electric rate design.  
In 1989, I became Supervisor of Forecasting and Regulatory Research, and,

1 in 1991, I was promoted to my current position of Manager of Resource  
2 Planning.

3 **Q. BRIEFLY SUMMARIZE YOUR CURRENT DUTIES.**

4 A. As manager of Resource Planning I am responsible for producing  
5 SCE&G's forecast of energy, peak demand and revenue; for developing the  
6 Company's generation expansion plans; and for overseeing the Company's  
7 load research program.

8 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

9 A. The purpose of my testimony is to discuss the Company's short-  
10 range energy sales forecast and to explain how we simulate the operation of  
11 our power plants to generate the required energy and project the resulting  
12 fuel requirements for the system.

13 **Q. DESCRIBE THE COMPANY'S SHORT-RANGE ENERGY**  
14 **FORECASTING PROCESS.**

15 A. Each summer the Company updates its short-range and long-range  
16 sales forecast as part of its annual planning cycle. The long-range sales  
17 forecast refers to the forecast for the full twenty year planning horizon. The  
18 short-range sales forecast refers to the forecast for the first two years of the  
19 planning horizon and is projected on a month-by-month basis. In preparing  
20 the short-range sales forecast, we divide our customers into detailed  
21 forecasting groups defined by rate and class. Where possible, customers are  
22 further divided into electric space heating and non-electric space heating

1 groups. Residential customers are further separated into those living in  
2 either single-family, multi-family or mobile homes. We forecast  
3 consumption for about twenty of our largest industrial customers on an  
4 individual basis while the balance are separated into 2-digit SIC groups.  
5 Exhibit No. \_\_ (JML-1) shows most of the detailed groups. Where a  
6 detailed customer group contains a large number of homogeneous  
7 customers, separate econometric models are developed to project the  
8 number of customers and the average use per customer based on such  
9 factors as population growth, and levels of economic activity within our  
10 service territory. All residential groups and small commercial groups are  
11 projected in this way. Weather is a significant factor in the residential and  
12 commercial models. Projections are based on normal weather where normal  
13 is defined as the average taken over the last 15 years. Overall, nearly 100  
14 econometric and statistical models are utilized to develop the short-run  
15 forecast.

16 **Q. IS YOUR ENERGY FORECASTING METHODOLOGY TYPICAL**  
17 **FOR THE INDUSTRY?**

18 A. Yes, our use of multiple regression and statistical time-series models  
19 is fairly standard throughout the industry.

1 **Q. HOW ACCURATE HAS YOUR ENERGY FORECASTING**  
2 **METHODOLOGY BEEN?**

3 A. Over the past ten years the mean absolute percent error (MAPE) has  
4 been 1.4% when comparing the forecast to the weather-normalized actual  
5 consumption of energy on our system.

6 **Q. EXPLAIN HOW YOU TRANSLATE THIS ENERGY SALES**  
7 **FORECAST INTO A FORECAST OF FUEL REQUIREMENTS FOR**  
8 **THE ELECTRIC SYSTEM.**

9 A. We simulate the dispatch of our generating units with the software  
10 program PROSYM. PROSYM is licensed with Global Energy Decisions,  
11 Inc. It is a well-accepted tool in the industry being used by over 100  
12 utilities.

13 **Q. DISCUSS THE PROSYM MODEL INPUTS.**

14 A. The following are key inputs to the model:

- 15 1. Energy Sales Forecast
- 16 2. Fuel Price Data
- 17 3. Generator Operating Parameters; and
- 18 4. Market Prices.

19 Exhibit No. \_\_\_\_ (JML-2) graphically displays these inputs.

20 **Energy Sales Forecast:** I have already described the creation of the  
21 monthly energy sales forecast. This is used to create forecasts of hourly  
22 loads based on historical hourly load profiles.

1           **Fuel Price Data:** A forecast of monthly fuel prices for coal and oil  
2           are provided by the SCE&G Fossil/Hydro Procurement Department. Fuel  
3           data includes transportation costs and sulfur content of coal. A forecast of  
4           monthly nuclear fuel prices is provided by the SCE&G Nuclear Fuel  
5           Management Department. A gas price forecast is created using the Nymex  
6           natural gas futures prices. Expected gas transportation costs are added to  
7           the Nymex prices to create a forecast of the delivered cost of gas.

8           **Generator Operating Parameters:** Generator operating parameters  
9           include heat rate, capacity, maintenance outage schedule, forced outage  
10          rate, and operating constraints. Operating constraints include variables  
11          such as minimum up and down times, ramp rates, and start costs. All of  
12          these variables control the cost and feasibility of dispatching each unit each  
13          hour.

14          **Market Prices:** The market prices for power are input into the  
15          model to reflect the opportunities that SCE&G has to purchase power at  
16          prices below its marginal cost of generation or to sell power above its  
17          marginal cost of generation. The market prices utilized in the model are  
18          determined using SCE&G's marginal costs and the marginal costs of  
19          utilities in the southeast.

20   **Q.    EXPLAIN HOW PROSYM MODELS THE ELECTRIC SYSTEM.**

21    A.           PROSYM is a chronological hourly dispatch model. In each hour of  
22           a study period, PROSYM arranges all the available supply sources from

1 lowest cost to highest and then determines the least-cost way to meet the  
2 customer load in that hour while considering a complex set of operating  
3 constraints. As part of this dispatching process, PROSYM also simulates  
4 random unscheduled outages of our plants based on the forced outage rates  
5 that were part of the input database.

6 **Q. AFTER RUNNING THE PROSYM MODEL, WHAT IS THE NEXT**  
7 **STEP IN YOUR PROCESS?**

8 A. For the purpose of these proceedings, the PROSYM model output  
9 that defines how the SCE&G electric system will meet the projected  
10 electric load is passed to the Rate Department, which develops the  
11 appropriate fuel factor for SCE&G rates. Mr. Rooks will discuss this  
12 subject. The specific data items that are passed to the Rate Department are  
13 plant generation, plant average heat rate, heat content of the coal, capacity  
14 factors by unit, off system purchases and sales, and associated market  
15 prices. These model outputs form an appropriate basis for projecting fuel  
16 costs for the forecast period in this proceeding.

17 **Q. WHAT FACTORS LED SCE&G TO FILE AN APPLICATION**  
18 **REQUESTING A MID-PERIOD ADJUSTMENT TO ITS FUEL**  
19 **COST FACTOR?**

20 A. As Mr. Haimberger and Ms. Jackson state in their direct testimony,  
21 the price for coal and natural gas has risen dramatically. This increase in

1 fuel costs caused the Company to file an application seeking a mid-period  
2 adjustment to its fuel cost factor.

3 **Q. DID THE FACTORS CAUSING SCE&G TO SEEK A MID-PERIOD**  
4 **ADJUSTMENT TO ITS FUEL COST FACTOR REQUIRE THE**  
5 **COMPANY TO ADJUST ITS SHORT-RANGE FORECASTING**  
6 **METHODOLOGY AND DEMAND FORECAST?**

7 A. No. The energy forecasting methodology that SCE&G employs is  
8 fairly standard throughout the industry and has provided the Company with  
9 a proven level of accuracy.

10 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

11 A. Yes it does.

12

## Short-Term Forecasting Groups

<u>Class Number</u>	<u>Class Name</u>	<u>Rate/SIC Designation</u>	<u>Comment</u>
10	Residential Non-Space Heating	Single Family	Rates 1, 2, 5, 6, 8, 18, 25, 26, 62, 64
910	Residential Space Heating	Multi Family	Rates 67, 68, 69
		Mobile Homes	Rates 1, 2, 5, 7, 8
20	Commercial Non-Space Heating	Rate 9	Small General Service
		Rate 12	Churches
		Rate 20, 21	Medium General Service
		Rate 22	Schools
		Rate 24	Large General Service
		Other	Rates 10, 11, 14, 16, 17, 18, 24, 25, 26, 29, 60, 62, 64, 67, 68, 69
920	Commercial Space Heating	Rate 9	Small General Service
30	Industrial Non-Space Heating	Rate 9	Small General Service
		Rate 20, 21	Medium General Service
		Rate 23, SIC 22	Textile Mill Products
		Rate 23, SIC 24	Lumber, Wood Products, Furniture and Fixtures (SIC Codes 24 and 25)
		Rate 23, SIC 26	Paper and Allied Products
		Rate 23, SIC 28	Chemical and Allied Products
		Rate 23, SIC 30	Rubber and Miscellaneous Products
		Rate 23, SIC 32	Stone, Clay, Glass, and Concrete
		Rate 23, SIC 33	Primary Metal Industries; Fabricated Metal Products; Machinery; Electric and Electronic Machinery, Equipment and Supplies; and Transportation Equipment (SIC Codes 33-37)
		Rate 23, SIC 91	Executive, Legislative and General Government (except Finance)
		Rate 23, SIC 99	Other or Unknown SIC Code*
		Rate 27, 60	Large General Service
		Other	Rates 25 and 26
930	Industrial Space Heating	Rate 9	Small General Service
60	Street Lighting	Rates 3, 9, 13, 17, 25, 26, 29, and 69	
70	Other Public Authority	Rate 3 and 29	
		Rates 65 and 66	
92	Municipal	Rate 60, 61	Four Individual Accounts
97	Cooperative	Rate 60, 61	Three Individual Accounts

\* Includes small industrial customers from all SIC classifications that were not previously forecasted individually.

Note: Industrial Rate 23 also includes Rate 24. Commercial Rate 24 also includes Rate 23.



